

STRATEGIC TAX PLANNING

» UNDER INCOME TAX & SALES TAX LAWS



January 10, 2019
9:30 AM to 04:30 PM



Karachi
Marriott Hotel

» INTRODUCTION

Managers and entrepreneurs are considered well aware that tax planning is important, because taxes often are very big expenses and have priority demands on cash flow. They are also considered to be in the best position to identify tax opportunities and costs early on, and weigh tax savings against non-tax considerations (which typically and appropriately dominate most business decisions). Strategic Tax Planning is a new approach to enable and motivate managers and entrepreneurs to think about the big things in taxes in an organized fashion, and thus be more effective in enhancing the bottom line.

Most of us think about taxes when it is too late to really do something about them. After FBR's audit notice, for example, all that can be done is to pull together the documents they want to see, and pray that they do not find anything.

This is quite logical, because in this age of globalization and change, companies face a bewildering array of uncertain and ever changing tax rules. People not trained in taxation can never really understand all there is to know about it, and thus rely on experts for detailed knowledge.

The way to get managers and entrepreneurs to be able and willing to think about the big things in taxes, in an organized fashion, is through strategic tax planning. It enhances the quality of tax planning being done, and also allows business people to better use (or not waste time and money on) tax specialists because the big tax issues and cost-benefit trade-offs of the various ways of structuring a deal already will have been identified.

Put simply, tax planning's strategies (rather than detailed) orientation helps business decision makers use their knowledge of the company and the industry to better balance the costs and benefits of tax planning ideas. Furthermore, it is organized around business processes to further help managers identify tax planning techniques, as well as their tax and non-tax costs and benefits, and thus better plan the projects and activities which the managers generally perform.

Legal strategic tax planning helps business decision makers to identify (and balance the costs and benefits of) tax savings ideas early on and throughout the development of a project, thus making the implementation of the ideas less intrusive and more effective.

» ABOUT SOFTAX

Softax (Private) Limited has been established in 1997 with an objective to part with affordable quality training in the field of Taxation & Corporate laws, Internal Audit, Accounting and Finance etc. by introducing a unique teaching concept of "learning for solutions". Today Softax is proud to have trained over 30,000 Corporate Executives and arranged more than 850 workshops and short courses.

» COURSE FACILITATOR

Noman Iftikhar Khawaja (Tax & Management Consultant)

Mr. Noman is a renowned facilitator & Trainer in the field of Taxation with his success track spanning over two decades. More over, he also heads "Softax Consulting" a firm dedicated for the past 28 years to joining Tax Advisory & Compliance together with real life practical problems. He is also heading "Softax (Pvt) Limited as CEO providing web based Online Taxation Support services and corporate training.



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» OBJECTIVES

The workshop aims at to equip the participants with an organized and effective way to integrate tax effects into business decisions for national and international transactions. The workshop is capped at 30 participants because we do not want you to get lost in the crowd and to ensure proper answer of your queries. The workshop will be led by consultants having extensive experience of taxation laws in Pakistan. Additionally participants will:

- understands the role of tax planning for companies
- be provided the basic techniques and structures of strategic tax planning and how they are applied
- identify and analyze various tax issues in a range of within and cross border transactions
- understand the role of both tax and non-tax factors that affect tax planning
- review a methodology for strategic tax planning and develop their own tax planning approach
- get knowledge of tax system and tax treaties of the countries involved

» REGISTRATION DETAILS

Please send following information of participant(s) through e-mail at karachi@softax.com.pk

- | | | |
|----------------|----------------|-----------------|
| 1. Name | 2. Designation | 3. Organization |
| 4. Telephone # | 5. Cell # | 6. E-mail |

» WHO SHOULD ATTEND?

- Director Finance/Accounts
- GM Finance/Accounts
- Manager Finance/Accounts/Taxation
- Accounts/Tax Officers
- Accounts/Tax Executives
- Internal Auditors
- Tax Consultants
- Other persons dealing in tax matters of an organization

Workshop Investment:

Up to last Date: **Rs. 13,995/-**

After last Date: Rs. 14,995/-

(Inclusive of Course Material, Relevant Case Studies, Lunch, Tea, and Certificate of Participation.)**Last date for registration:
January 04, 2019**

» CONTENTS

Tax Planning Strategies provides clear and concise explanations of the planning opportunities that are available. The following main topics will be covered during the session:

- What is Tax Planning?
- Tax Planning in the light of Superior Courts' judgments
- Importance of Tax Planning
- Difference between normal and strategic tax planning
- Benefit of strategic tax planning
- Difference between tax saving and tax evasion
- How to keep yourself update with day to day changes for effective tax planning
- Risk management strategies
- Tax opportunities for corporate & non-corporate sectors
- Tax Credits & exemptions available to corporate & non corporate sectors
- Efficient tax planning for employees benefits
- Tax cash flow budgeting
- Managing business losses
- Group taxation
- How taxes are deferred
- How to avoid payment of extra taxes
- Tax planning factors involved in transactions between associates
- Threats avoidance through effective tax planning
- Anti-avoidance provisions of tax laws & tax treaties
- Planning before initiation of any departmental proceeding
- Handling different notices and other legal proceedings in a professional manner
- Periodical reporting (MIS)

» FOR MORE DETAILS

Mr. Daniyal Soomro (Asst. Coordinator)

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